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FROM THE AMO PRESIDENT

This is my last report as your President and saying it has been an honour is an understatement. I've been so welcomed by the membership wherever I go. I've been pleased to have made new colleagues across the province. Service to people and communities means there is much in common, notwithstanding the differences in size or geographic region.

The AMO Board of Directors, at 43 strong bring a broad perspective to every meeting. Their dedication and collective commitment is a big part of how we knit the sector together and how we build our strategic objectives and create a province-wide perspective. Of great value too is the work of our many Task Forces who help us develop some our positions and responses to policies of others. Task Forces, our partnership with other groups and the Board's work is a big part of our success. As is the solid work of the AMO staff – a truly dedicated team of people who do great research and put forward solid positions and creatively grow services designed to help municipal governments succeed.

AMO is constantly 'in conversation' with its municipal members. It is the 2018 conference theme, which is very fitting as we have spent the last two years talking about the fiscal future of municipal governments. The research and analysis lays out some stark realities without some significant systemic change. AMO and the Board devoted weeks to examining

and discussing options – options that would work for everyone because everyone has an infrastructure gap over time, not just in the near term. Province-wide, it's \$4.9 billion annually. Our conversations involved a Local Share approach – a dedicated 1% HST for municipal infrastructure. A new stream of revenue that could reach about half of the gap. It would offer sustained, predictable funding for infrastructure. We wouldn't be held back by the priorities of others or by the uncertainty of the fiscal health of other governments.

The other part of the gap could be helped by removing a lot of the provincial red tape and one-size fits all regulations placed on municipal governments.

Delivering services at less cost could be achieved with some concerted effort.

Members are all too familiar with our call to rebalance interest arbitration and limit joint and several liability where municipal governments are not at fault. These two items alone could save municipal governments hundreds of millions of dollars.

The past year was one of success and some disappointments. It was a year of persistence and some patience. We made some gains and saw some losses. One loss that hit us hard was the death of Roger Anderson, Regional Chair of Durham - a genuine municipal advocate and AMO supporter in both word and action. I can hear him tell us – work together, go for the long-game and stay strong. We will!

I want to send my thanks to my council members and staff at the Town of Innisfil. You helped me use my passion for municipal government on a bigger stage. Simcoe County also lent support as I carried out my presidential responsibilities. Your support is invaluable to me personally and to the broader sector.

There is a lot of work ahead. AMO is ready. For the municipal election later this year, I offer everyone good wishes. Thank you for letting me be your

President.

Lynn Dollin

Deputy Mayor, Town of Innisfil

THEN 2008

AMO was successful in achieving the phased upload agreement (PMFSDR) with the Province. That agreement means property taxes no longer pay for Ontario Drug Benefit Plan, Ontario Disability Benefit, Ontario Works benefits and some of the provincial court security costs. The estimated value in 2008 was \$1.5 billion. In return, it was agreed that municipal governments would put these funds into infrastructure.

NOW 2018

all

The PMFSDR matures fully in 2018. Today its value is almost \$2 billion. Since 2008, Municipal governments have invested this money in infrastructure as promised, and then more. As big as the infrastructure gap is, it would be much larger without the upload agreement.

FROM THE SECRETARY-TREASURER

I am pleased to provide you with my report on the 2017 financial status and some highlights of Association membership and administration activities.

AMO continues to have a strong consistent membership base. In 2017, AMO had a membership of 418 municipal members, with additional support from 31 organizations that were Partners, Associates, Districts and Affiliates.

At the end of this annual report is a copy of the audited financial statements for the year ending December 31, 2017. AMO's Audit Committee meets three times a year with auditors from Grant Thornton LLP as part of the Association's accountability framework. The Association continues to be in good financial shape. Revenue sources for the corporation come from two key areas - membership fees and the annual conference.

The Finance and Operations Centre is the backbone of the AMO operations – not only the financial management, reporting and risk management, but also the management of its assets, information services, website management and information technology. It provides the registration support to all of our education events including over 2,000 participants in our annual conference.

Our website had over 102,101 unique visitors in 2017, looking to learn and engage in activities and business areas. Subscription to the weekly AMO Watch File is 7,770.

Communicating with our members and keeping everyone up-to-date is just part of the value added proposition of an AMO membership.

Each year AMO strives to increase value-added services for our members. In 2017, AMO members accessed the secure member services area 12,222 times. This area provides access to the Municipal Directory, MIDAS, Remuneration Survey, task forces and much more. In preparation of the 2018 Ontario Municipal Election, AMO staff in partnership with CTV, began work on a real-time election mapping tool site. Municipal returning officers are also critical partners in this initiative.

The Membership Centre worked to deliver educational programming focused on current issues. AMO presented a Labour Relations Symposium, attracting 110 participants who participated in a full day of learning on topics ranging from pensions to workplace mental health. It, along with the Human Service Symposium, were successful additions to AMO's educational offerings. We also grew our online training with our first series of Social Media webinars. The series had six sessions with 176 participants learning about how social media impacts, influences and commands attention in and for Ontario municipalities. The second series has already been launched for 2018. In addition, we continue to deliver the federal gas tax fund with incredible efficiency and ease for municipal reporting. Our success here attracted interest from the province to administer the new main street revitalization program. Since this is also an allocation based program it meant we could even administer it at less cost and deliver more money to municipal governments.

AMO Staff continue to provide excellent customer service and are dedicated to meeting and exceeding member expectations. Together with the AMO Board, we endeavor to make the Association and its' members stronger.

Respectfully submitted,

Trevor Wilcox

General Manager, Corporate Performance, County of Simcoe

FROM PAT VANINI, EXECUTIVE DIRECTOR

Our re-organization to five corporate centres is complete. Staffing is in place. Strategic objectives for 2017 achieved with one exception. Budget met. 2018 work is underway. The entire AMO staff team continues to be highly motivated - to bring members value. Part of our responsibility is not just about the present but also the future. We have done both. The evidence is contained throughout this annual report.

Thomas Edison said success is 1% inspiration, 99% perspiration. I agree. I would add that our work is like the proverbial iceberg – what you see above the watermark is by far the smallest part of the iceberg. This image reminds me of the perspiration to float the iceberg!

I have asked each Centre's Director to provide a brief highlight of a memorable moment or outcome for their Centre. Check them out, knowing that they are just a small sample of all of our activities.

We hear more and more from our members about how they benefit from the quality of our work and efforts to represent the membership. Your comments – kudos and otherwise are important. To all the municipal officials who have volunteered on our Task Forces, your operational experience lends so much to our work – policy and programs. President Lynn, Secretary Treasurer Trevor and the other members of the Board, you worked hard to represent all of Ontario. Thank you for that time and effort.

Pat Vanini

Executive Director Association of Municipalities of Ontario

Executive Centre (Pat Vanini, Executive Director): Credit to AMO's MOU team who went the distance every month with Provincial Cabinet Ministers to influence government policy. You kept your powder dry – well, not always! Check out the MOU Annual Report on our website.

Enterprise Centre (Judy Dezell, Director): The change to the *Municipal Act* that received the least amount of attention has the potential, starting in 2019, to bring a beneficial impact on municipal revenue with the introduction of a prudent investor standard. Check it out! Work between AMO's Policy and Enterprise Centres achieved this fundamental and progressive change.

Finance and Operations Centre (Afshin Majidi, Director): Using the talents of its IT and Information System staff, a new internal site was launched. iAMO, the first ever project completed using only internal resources is a single hub that increases information sharing and access to our membership database.

Membership Centre (Brian Rosborough, Director): delivered tons of brain power through its extensive education programming. It also administered almost \$620 million federal gas tax funding for 442 municipalities, or a total of \$6.2 billion since the program began in 2005.

Policy Centre (Monika Turner, Director): We worked on dozens of policy items that could affect municipalities. One of our greatest achievements in 2017 was securing a major exemption in Bill 148 – Fair Workplaces. It meant that municipal governments did not have to take on additional costs and find a way to pay for on call emergency staff or for volunteer firefighters.

AMO BOARD

*indicates member of the AMO Executive Committee

Lynn Dollin, President; Deputy Mayor, Town of Innisfi*

Gary McNamara, Past-President; Mayor, Town of Tecumseh*

Trevor Wilcox, Secretary-Treasurer; General Manager, Corporate Performance, County of Simcoe*

County Caucus

Paul McQueen, Councillor, County of Grey*

Jo-Anne Albert, Councillor, County of Hastings Peter Emon, Councillor, County of Renfrew

Robin Jones, Warden, United Counties of Leeds and Grenville Brenda Orchard, CAO, County of Lennox and Addington

Large Urban Caucus

Rick Goldring, Mayor, City of Burlington*

Janice Baker, City Manager/CAO, City of Mississauga

Cathy Downer, Councillor, City of Guelph

Chris Friel, Mayor, City of Brantford

Kevin George, Councillor, City of Kingston

Linda Jeffrey, Mayor, City of Brampton

Lou Turco, Councillor, City of Sault Ste. Marie

Northern Caucus

Alan Spacek, Mayor, Town of Kapuskasing*

Wendy Landry, Mayor, Municipality of Shuniah*

Mac Bain, Councillor, City of North Bay

Dave Canfield, Mayor, City of Kenora

Michael "JJ" Doody, Councillor, City of Timmins

Doug Lawrance, Mayor, Municipality of Sioux Lookout

Regional and Single Tier Caucus

Roger Anderson, Regional Chair, Region of Durham*

Paul Grenier, Councillor, Region of Niagara

Ken Seiling, Regional Chair, Region of Waterloo

Mark Taylor, Deputy Mayor, City of Ottawa

Allan Thompson, Councillor, Region of Peel

Tony Van Bynen, Councillor, Region of York

Rural Caucus

Ron Holman, Mayor, Township of Rideau Lakes*

Liz Huff, Councillor, Township of Leeds and the Thousand Islands

Bill Vrebosch, Mayor, Municipality of East Ferris

Mark Wales, Councillor, Township of Malahide

Chris White, Mayor, Township of Guelph-Eramosa

Chris Wray, CAO/Clerk-Treasurer, Municipality of Wawa

Small Urban Caucus

Jamie McGarvey, Mayor, Town of Parry Sound*

Gail Ardiel, Deputy Mayor,
Town of the Blue Mountains
Lim Collard, Councillor, Town

Jim Collard, Councillor, Town of Niagara-on-the-Lake

Robert Foster, Councillor, Town of Lincoln

Larry McCabe, CAO, Town of Goderich

Graydon Smith, Mayor, Town of Bracebridge

Association Française de Municipalities de L'Ontario (AFMO)

Claude Bouffard, Mayor, Municipality of French River*

AMO STAFF

Staff list is current as of date of printing.

Executive Office

Pat Vanini, Executive Director

Lorna Ruder, Executive Assistant

Enterprise Centre, Partnerships & LAS

Judy Dezell, Director

Brittany Ardiel, LAS Administrative Assistant

Jeffrey Barten, LAS Energy and Asset Services Manager

Corey Brown, LAS Team Lead – Energy Billing & Settlement,

Sujitha Cyril, Energy Settlement & Billing Clerk (On Leave)

Aliya Khayat, Energy Billing & Settlement Clerk (On Leave)

Cheryl Maki, Municipal Energy Specialist, Northern Ontario

Graham Proudley, Client Relations Specialist

Nicholas Ruder, Research Advisor

Afshan Saleem, Energy Settlement & Billing Clerk

Eleonore Schneider, Program

Manager

Christian Tham, Municipal Energy Specialist,

Southwestern Ontario

Tanner S. Watt, Municipal Energy Specialist, Eastern

Ontario

Susan Weiss, Administrative Assistant (On leave)

Janet Wong, Program

Coordinator, One Investment

Finance and Operations Centre Afshin Majidi, Director

Taun Brown, Database/IT Specialist

Eric Chen, Systems Administrator

Joyce Dizon, IT Manager (On Leave)

Cathrina Gomes, Accounts Payable Clerk

Nasrin Hasham, Senior Accounting Clerk

Julia Shiu, Information Analyst/Researcher

Anita Surujdeo, Accounts Receivable Clerk

Zenobia Tavares, Receptionist/ Administrative Assistant Snezana Vukelic, Manager, Information Services

Danielle Yu, Accounting Manager

Membership and Outreach Centre

Brian Rosborough, Director

Lovely Devaya, Administrative Assistant. Gas Tax

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Eddie Alton, Social Services Adminstrator, County of Wellington

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Ian Angus, Councillor at Large, City of Thunder Bay

David Arbuckle, General Manager, Strategic Initiatives, Town of Caledon

Stephen Arbuckle, Manager, Housing Services, City of Ottawa

Gail Ardiel, Deputy Mayor, Town of The Blue Mountains

Jon Arsenault, Director, Waste Management, Region of Waterloo

Luisa Artuso, Director, Children's Early Years, County of Wellington Janice Atwood-Petkovski, Co-Principal, Principles Integrity

Peter Bacalso, Program Manager, Divisional Business & Energy Services, Region of Peel

Mac Bain, Councillor, City of North Bay

Russell Bain, President, Ontario Association of Police Services Boards

Janice Baker, City Manager & CAO, City of Mississauga

Andrew Balahura, Director, Housing Services/COO, Halton Community Housing Corp., Region of Halton

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Craig Bartlett, Manager, Waste Operations, Regional Municipality of Durham

Trevor Barton, Executive Director, Municipal Waste Association

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Todd Boyd, Strategic Energy Initiatives Coordinator, Regional Municipality of York

Richard Boyes, Executive Director, Ontario Association of Fire Chiefs

William Bradica, CAO, Thunder Bay District Social Services Administration Board

Richard Bresee, Deputy Mayor, Loyalist Township

Brian Bridgeman, Commissioner, Planning & Economic Development, Regional Municipality of Durham

Ken Brothers, Commissioner of Public Works, Region of Niagara

Andy Brown, CAO, United Counties of Leeds & Grenville

Dennis Brown, Mayor, Town of Atikokan

Karen Brown, CAO, City of Kenora

Lindsay Brown, Senior Policy Analyst, Regional Municipality of York

Wendy Brunetta, Councillor, Town of Fort Frances

Elaine Brunn Shaw, Director of Planning, City of Cambridge

Janice Burelle, General Manager, Community & Social Services, City of Ottawa Mike Burkett, Mayor, Township of Severn

Ted Burley, Manager, Ontario Works Employment Services, Regional Municipality of York

David Canfield, Mayor, City of Kenora

Margie Carlson, Deputy Executive Director, Ontario Non-Profit Housing Association

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Clare Dawson, Administrator, Golden Plough Lodge, County of Northumberland

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Hector Lavigne, Mayor, Municipality of Callander

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Dan Mathieson, Mayor, City of Stratford

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Dan McCormick, CAO, Rainy River District Social Services Administration Board

Adam McCue, Manager, Environmental & Technical Services, County of Northumberland

Connie McCutcheon, IT Open Data Project Lead, Region of Niagara

Kelly McDermott, Senior Solicitor, Labour and Employment, Regional Municipality of Durham

Dorothy McDonald, Director,

Angela Morgan, City Clerk, City of Burlington

Donna Moroso, Director of Integrated Social Services, Manitoulin-Sudbury District Services Board

Malcolm Morris, CAO, Town of Smiths Falls

Alok Mukherjee, Distinguished Visiting Professor, Criminology & EDI, Ryerson University

Eric Muller, Policy Advisor, Association of Municipal Managers, Clerks and Treasurers of Ontario

Steve Murphy, Accessibility Advisory/Age Friendly Coordinator, Region of Niagara

Mike Murray, CAO, Region of Waterloo

Doug Nadorozny, CAO, Town of Aurora

Lori Nicholls-Kerec, Manager, Human Services Business Review, Region of Peel

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Rick O'Connor, City Solicitor/ City Clerk, City of Ottawa

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Jean-Pierre Ouellette, CAO, Town of Cochrane Kelly Paleczny, General Manager, London Transit Commission

Keith Palmer, Director, Community Services, County of Dufferin

Mark Pankhurst, Fire Chief, City of Kawartha Lakes

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Erwin Pascual, Manager, Waste Planning, Region of Peel

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Robert Pasuta, Councillor Ward 14, City of Hamilton

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Maria Pearson, Councillor Ward 10, City of Hamilton

Kelly Pender, CAO, County of Frontenac

Jim Pine, CAO, County of Hastings

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Gilles Plouffe, Ontario Works Program Supervisor, Manitoulin-Sudbury District Services Board

Nancy Polsinelli, Commissioner of Health Services, Region of Peel

Freddie Pozzebon, CBO, City of Sault Ste. Marie

Kevin Queen, CAO & District Administrator, District of Kenora Home for the Aged Andrew Reeson, Associate Legal Counsel & Municipal Prosecutor, City of Kingston

Jason Reynar, CAO/Town Solicitor, Town of Innisfil

Louise Ann Riddell, Senior Manager, Healthy Workplace, City of Mississauga

James Ridge, City Manager, City of Burlington

Virginia Ridley, Councillor Ward 10, City of London

Timothy Rigby, Councillor, Region of Niagara

Yvonne Robert, Administrator/ Clerk, Township of Elizabethtown-Kitley

Neal Roberts, Chief, Middlesex-London EMS, County of Middlesex

Neal Roberts, President, Ontario Association of Paramedic Chiefs (OAPC)

Craig Robertson, Supervisor of Licensing & Deputy Licence Commissioner, City of Windsor

Juan Rojas, Director, Engineering & Assets, City of Kawartha Lakes

Margaret Roushorne, General Manager, Social Services, County of Lambton

Loretta Ryan, Executive Director, Association of Local Public Health Agencies (alPHa)

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Graham Seaman, Senior Manager, Sustainability, City of Markham

Elizabeth Sebestyen, Director, Ontario Works & Social Housing, City of St. Thomas Ken Seiling, Regional Chair, Region of Waterloo

Janice Sheehy, Commissioner of Human Services, Region of Peel

Valerie Shuttleworth, Chief Planner, Planning & Economic Development, Corporate Services, Regional Municipality of York

Lynn Silverton, Councillor, Municipality of Grey Highlands

Diana Simpson, Accessibility Coordinator, City of Mississauga

Jane Sinclair, General Manager, Health & Emergency Services, County of Simcoe

John Sisson, CAO, Town of Bracebridge

John Skorobohacz, CAO, Town of Midland

Michelle Smibert, CAO, Municipality of Middlesex Centre

Graydon Smith, Mayor, Town of Bracebridge

Janette Smith, Commissioner of Public Works, Region of Peel

Alan Spacek, Mayor, Town of Kapuskasing

Jay Stanford, Director, Environment, Fleet & Solid Waste, City of London

Alison Stanley, Executive Director, Federation of Northern Ontario Municipalities (FONOM) Shelley Stedall, Director of Corporate Services/Treasurer, Township of North Dumfries

Wendy Stephanson, Deputy City Treasurer - Revenue, City of Ottawa

Linda Stewart, Executive Director, Association of Local Public Health Agencies (alPHa)

Don Studholme, CAO, District of Timiskaming Social Services Administration Board

Ian Sugden, Director of Planning and Development, City of Orillia

Rod Sutherland, Director, Human Services, City of Kawartha Lakes

David Szeptycki, Head of Strategy, Liaison - Policy & Implementation, Corporate Energy Services, Regional Municipality of York

David Szwarc, CAO, Region of Peel

Jill Tansley, Specialist, Immigration, City of London

John Taylor, Councillor, Regional Municipality of York

Mark Taylor, Deputy Mayor/ Councillor Ward 7, City of Ottawa

Christine Tessier, Vice-President, Investments and Treasury, CAA South Central Ontario

Adam Thompson, Manager, Government & External Relations, City of London Bruce Timms, Councillor, Region of Niagara

Scott Tousaw, Director, Planning & Economic Development, County of Huron

Christopher Tuck, Manager, Community & Social Support Centre Central, City of Ottawa

Lou Turco, Councillor Ward 4, City of Sault Ste. Marie

Shayne Turner, Director of Municipal Enforcement Services, City of Waterloo

Adelina Urbanski, Commissioner of Community & Health Services, Regional Municipality of York

Tony Van Bynen, Mayor, Town of Newmarket

Heidy Van Dyk, Manager, Haldimand-Norfolk Social Services & Social Housing, Norfolk County

Ron Van Horne, CAO, County of Lambton

Rhonda Vanderlinde, Prosecutor, City of Oshawa

Francis Veilleux, President, Bluewater Recycling Association

Sharon Vokes, County Clerk/ Director of Council Services, County of Grey

Bill Vrebosch, Mayor, Municipality of East Ferris

Mark Wales, Councillor Ward 4, Township of Malahide Helen Walihura, Government Relations Specialist, City of Burlington

Henry Wall, CAO, Kenora District Services Board

Graham Walsh, Legal Counsel, City of Mississauga

Rob Walz, Supervisor, Risk & Loss Control, Regional Municipality of Durham

Lori Watson, Manager, Community Services, Social Assistance & Employment (St. Catharines), Region of Niagara

Lynn Watson, Mayor, Township of MacDonald, Meredith & Aberdeen Add'l

Mabel Watt, Manager, Policy Integration, Region of Halton

Kandy Webb, General Manager, Employee & Business Services, Norfolk County

Bill Weber, Mayor, Municipality of Lambton Shores

Chris White, Mayor, Township of Guelph/Eramosa

Danielle Wicklander, Legislative Compliance Coordinator, City of Greater Sudbury Trevor Wilcox, General Manager, Corporate Performance, County of Simcoe

Holly Wilson, Manager of Intergovernmental Relations, City of Kingston

Darryl Wolk, Policy Analyst, Ontario Municipal Social Services Association

Chris Wray, CAO/Clerk-Treasurer, Municipality of Wawa

John Yeh, Principal Planner, Integrated Planning Division, Region of Peel

Kelly Yerxa, Director of Legal Services/City Solicitor, City of Cambridge

Maureen Zabiuk, President, Ontario Municipal Tax and Revenue Association (OMTRA)

Ted Zatylny, Project Leader, New Resident Attraction & Retention, Sarnia-Lambton Economic Partnership



TASK FORCES

AMO Affordable Housing and Homelessness Task Force

AMO Aggregates Task Force

AMO Conservation Authority Task Force

AMO Energy Task Force

AMO Health Task Force

AMO Indigenous Relations Task Force

AMO Marijuana Legalization Task Force

AMO Planning Task Force

AMO Provincial Offences Act (POA) Fines Working Group

AMO Sharing Economy

AMO Waste Management Task Force

Audit Committee

Bill 68 Technical Working Group

Changing Workplaces Task Force

AMO Policy Centre staff ensure that policy development and advocacy efforts meet the needs of our membership.

Municipal government officials volunteer on AMO led taskforces and working groups. We thank them for their hard work. In 2017 over 250 municipal champions, working across 30 taskforces, led to achievements in a number of areas, details on which can be found on our website. We also appreciate the linkages with numerous sub-municipal groups and staff associations. Coordinating efforts, positions and messages strengthen advocacy.

Climate Change Task Force

Digital Government Task Force

Energy Advisory Committee

Expanding Medical Responses Review AMO Task Force

Long Term Care and Age Friendly Communities Task Force

Marijuana Legalization Task Force - Technical Group

Ontario Disaster Relief Assistance Program Review Task Force

Planning Task Force

POA Fines Working Group

Police Modernization Task Force

Policing Modernization Task Force

Waste Technical Working Group

What's Next Ontario Working Group

APPOINTMENTS

Building Code Energy Advisory Group (BCEAG)

Canada-Ontario-AMO Municipal Immigration Committee

Canada-Ontario-AMO-Toronto Federal Gas Tax Oversight Committee

Independent Electricity System Operator Stakeholder Advisory Committee

Ministry of Advanced Education and Skills Development - Common Assessment Working Group

Ministry of Community and Social Services - Social Assistance and Employment Committee

Ministry of Community and Social Services - Social Assistance and Employment Committee - Accountability Framework Working Group

Ministry of Community and Social Services - Social Assistance and Employment Committee - Employment and Training Services Integration Working Group

Ministry of Community and Social Services - Social Assistance and Employment Committee - Service Modernization Working Group



Ministry of Community and Social Services - Social Assistance Reform Working Group - Employment Table

Ministry of Community and Social Services/AMO/City of Toronto Accessibility Standards Working Group

Ministry of Community Safety and Correctional Services - Fire Safety Technical Committee

Ministry of Community Safety and Correctional Services -Future of Policing Advisory Committee (FPAC)

Ministry of Community Safety and Correctional Services -Incident Management System (IMS) Steering Committee (OFMEM) Ministry of Economic Development, Employment and Infrastructure - Transportation Standards Development Committee

Ministry of Education - Child Care Regulatory Working Group

Ministry of Education - Early Learning Advisory Group

Ministry of Education -Education Partnership Table

Ministry of Education -Minister's Early Years Advisory Committee

Ministry of Education -Provincial-Municipal Child Care Partnership Table

Ministry of Education -Provincial-Municipal Early Years Reference Group Ministry of Finance - Property Tax and Assessment Advisory Committee

Ministry of Health and Long-Term Care - Enhanced Long-Term Care Home Renewal Strategy - Design Working Group

Ministry of Health and Long-Term Care - Enhanced Long-Term Care Home Renewal Strategy - Financial Working Group

Ministry of Health and Long-Term Care - Enhanced Long-Term Care Home Renewal Strategy -Redevelopment Scheduling Process Working Group

Ministry of Health and Long-Term Care - Enhanced Long-Term Care Home Renewal Strategy - Stakeholder Advisory Committee

Ministry of Health and Long-Term Care - Long Term Care Service Accountability Agreement (L-SAA) Health Indicator Work Group

Ministry of Health and Long-Term Care - Long Term Care Service Accountability Agreement (L-SAA) Planning and Work Schedules Work Group

Ministry of Health and Long-Term Care - Long Term Care Service Accountability Agreement (L-SAA) Steering Committee Ministry of Health and Long-Term Care - Ontario Healthcare Reporting Standards Advisory Committee

Ministry of Health and Long-Term Care - Ontario Public Health Standards Modernization Executive Steering Committee

Ministry of Health and Long-Term Care -Organizational Governance Committee

Ministry of Housing - National Housing Strategy Reference Group

Ministry of Housing/AMO/ City of Toronto - Provincial-Municipal Housing Partnership Table

Ministry of Labour - Section 21 Advisory Committee for Fire Services

Ministry of Municipal Affairs and Housing - Building Advisory Council (BAC)

Ministry of Municipal Affairs and Housing - Municipal Debt Issuance and Investment Committee

Ministry of Natural Resources Aggregate Advisory Committee

Ministry of Natural Resources Aggregate Technical Committee

Ministry of Revenue - Ontario Business Advisory Council Municipal Health and Safety Association Board (MHSA)

Municipal Property Assessment Corporation (MPAC) - Liaison Group

Ontario 9-1-1 Advisory Board

Ontario Chamber of Commerce - Infrastructure Working Group

The Ontario Aggregate Resources Corporation (TOARC) Board of Directors

Urban Social Services Commissioners

Waste Diversion Ontario -Continuous Improvement Fund (CIF) Board

Waste Diversion Ontario -Continuous Improvement Fund (CIF) Projects Sub-Committee

Waste Diversion Ontario -Public Affairs Committee (PAC)

OUR MEMBERS

Township of Adelaide Metcalfe

Township of Adjala-Tosorontio

Township of Admaston/ Bromley

Town of Ajax

Township of Alberton

Township of Alfred and Plantagenet

Township of Algonquin Highlands

Township of Alnwick/ Haldimand

Township of Amaranth

Town of Amherstburg

Township of Armour

Township of Armstrong

Town of Arnprior

Municipality of Arran-Elderslie

Township of Ashfield-Colborne-Wawanosh

Township of Asphodel-Norwood

Township of Assiginack

Town of Atikokan

Township of Augusta

Town of Aurora

Town of Aylmer

Town of Bancroft

City of Barrie

Municipality of Bayham

Township of Beckwith

City of Belleville

Township of Billings

Township of Black River-Matheson

Township of Blandford-Blenheim

Town of Blind River

Municipality of Bluewater

Township of Bonfield

Township of Bonnechere Vallev

Town of Bracebridge

Town of Bradford-West

Gwillimbury

City of Brampton

County of Brant

City of Brantford

Municipality of Brighton

Township of Brock

Municipality of Brockton

City of Brockville

Township of Brooke-Alvinston

Town of Bruce Mines

County of Bruce

Township of Brudenell, Lyndoch and Raglan

Village of Burk's Falls

City of Burlington

Township of Burpee & Mills

Town of Caledon

Municipality of Callander

Township of Calvin

City of Cambridge

Town of Carleton Place

Township of Carling

Village of Casselman

Township of Cavan Monaghan

Municipality of Central Elgin

Township of Central Frontenac

Municipality of Central Huron

Township of Central

Manitoulin

Municipality of Centre

Hastings

Township of Centre Wellington

Township of Chamberlain

Township of Champlain

Township of Chapleau

Township of Chapple Township of East Ferris Township of Gillies Municipality of Charlton and Township of East Garafraxa Town of Goderich Dack Town of East Gwillimbury Municipality of Gordon/Barrie Municipality of Chatham-Kent Island Township of East Hawkesbury Township of Chatsworth Town of Grand Valley Township of East Zorra-Township of Chisholm Town of Gravenhurst Tavistock City of Clarence-Rockland Township of Edwardsburgh/ Township of Greater Cardinal Madawaska Municipality of Clarington County of Elgin Town of Greater Napanee Township of Clearview Township of Elizabethtown-City of Greater Sudbury Town of Cobalt Kitley Municipality of Greenstone Town of Cobourg City of Elliot Lake Municipality of Grey Highlands Town of Cochrane Township of Emo County of Grey Township of Coleman Town of Englehart Town of Grimsby Town of Collingwood Town of Erin City of Guelph Township of Conmee Town of Espanola Township of Guelph/Eramosa City of Cornwall Township of Essa Haldimand County Township of Cramahe County of Essex County of Haliburton Township of Dawn-Euphemia Town of Essex Town of Halton Hills Town of Deep River Township of Evanturel Region of Halton Town of Deseronto Township of Faraday City of Hamilton Township of Dorion Township of Fauguier-Township of Hamilton Strickland Township of Douro-Dummer Town of Hanover Town of Fort Erie Township of Drummond/North Elmslev Township of Harley Town of Fort Frances Township of Harris City of Dryden Municipality of French River Township of Dubreuilville Municipality of Hastings Township of Front of Yonge Highlands County of Dufferin Township of Frontenac Islands County of Hastings Regional Municipality of County of Frontenac Durham Township of Havelock-Separated Town of Gananoque Belmont-Methuen Municipality of Dutton/ Dunwich Township of Georgian Bay Town of Hawkesbury Township of Dysart Et Al Township of Georgian Bluffs Township of Head, Clara & Maria Township of Ear Falls Town of Georgina

Town of Hearst Town of Lakeshore Township of Matachewan Municipality of Highlands East Municipality of Lambton Town of Mattawa Shores Township of Mattawan Township of Hilton County of Lambton Township of Hornepayne Township of Mattice - Val Côté Township of Lanark Highlands Township of Horton Municipality of McDougall County of Lanark Township of Howick Township of McGarry Township of Larder Lake Town of Huntsville Township of McKellar Town of LaSalle Municipality of Huron East Township of McNab/Braeside Town of Latchford Municipality of Huron Shores Municipality of Meaford Town of Laurentian Hills County of Huron Township of Melancthon Township of Laurentian Valley Township of Huron-Kinloss Village of Merrickville-Wolford Township of LaVallee Township of Ignace Township of Middlesex Centre Municipality of Leamington Town of Ingersoll County of Middlesex Township of Leeds and the Town of Innisfil Town of Midland Thousand Islands Town of Iroquois Falls Town of Milton County of Lennox & Addington Township of Minden Hills Township of Johnson Township of Limerick Township of Joly Town of Minto Town of Lincoln Town of Kapuskasing City of Mississauga City of London City of Kawartha Lakes Town of Mississippi Mills Loyalist Township Town of Mono Town of Kearnev Township of Lucan Biddulph City of Kenora Township of Montague Township of Machar Township of Killaloe, Hagarty & Township of Moonbeam Township of Machin Richards Town of Moosonee Township of Madawaska Valley Municipality of Killarney Township of Morley Township of Madoc Municipality of Kincardine Municipality of Morris-Township of Malahide Township of King Turnberry Township of Manitouwadge City of Kingston Township of Mulmur Township of Mapleton Town of Kingsville Township of Muskoka Lakes Town of Marathon Town of Kirkland Lake District of Muskoka Town of Markham City of Kitchener Township of Nairn & Hyman Municipality of Markstay-Township of Laird The Nation Municipality Warren Township of Lake of Bays Municipality of Neebing Municipality of Marmora and Lake

Town of New Tecumseth Town of Orangeville Municipality of Port Hope Town of Newmarket City of Orillia Municipality of Powassan City of Niagara Falls Township of Oro-Medonte Separated Town of Prescott Region of Niagara City of Oshawa County of Prince Edward Town of Niagara-on-the-Lake Township of Otonabee-South Township of Puslinch Monaghan Township of Nipigon City of Quinte West City of Ottawa Town of Rainy River Township of Nipissing City of Owen Sound Norfolk County Township of Ramara County of Oxford Township of North Algona Municipality of Red Lake Wilherforce Township of Papineau-Township of Red Rock Cameron City of North Bay County of Renfrew Town of Parry Sound Township of North Dumfries Town of Renfrew Region of Peel Township of North Dundas Town of Richmond Hill Township of Pelee Township of North Frontenac Township of Rideau Lakes Town of Pelham Township of North Glengarry Township of Russell City of Pembroke Municipality of North Grenville Township of Ryerson Town of Penetanguishene Township of North Huron Township of Sables - Spanish Township of Perry Township of North Kawartha Rivers Township of Perth East Municipality of North City of Sarnia Middlesex Township of Perth South Town of Saugeen Shores Town of North Perth County of Perth City of Sault Ste. Marie Township of North Stormont Town of Perth Township of Schreiber Town of Northeastern Town of Petawawa Township of Scugog Manitoulin and the Islands City of Peterborough Township of Seguin Municipality of Northern Bruce County of Peterborough Peninsula Township of Selwyn Town of Petrolia County of Northumberland Township of Severn City of Pickering Township of Norwich Town of Shelburne Township of Pickle Lake Township of O'Connor Township of Shuniah Township of Plummer Town of Oakville County of Simcoe Additional Village of Oil Springs Municipality of Sioux Lookout Town of Plympton-Wyoming Township of Oliver Paipoonge Township of Sioux Narrows -Village of Point Edward Nestor Falls Township of Opasatika City of Port Colborne

Separated Town of Smiths Falls Town of Smooth Rock Falls Township of South Algonquin Town of South Bruce Peninsula Municipality of South Bruce Township of South Dundas Township of South Frontenac Township of South Glengarry Municipality of South Huron Village of South River Township of South Stormont Township of South-West Oxford Township of Southgate Township of Southwold Municipality of Southwest Middlesex Town of Spanish Township of Springwater City of St. Catharines Municipality of St. Charles Township of St. Clair Township of St. Joseph Town of St. Marys City of St. Thomas Township of Stirling-Rawdon Township of Stone Mills City of Stratford Township of Strathroy-Caradoc Township of Strong Village of Sundridge Tay Valley Township

Township of Tay Town of Tecumseh Township of Tehkummah Municipality of Temagami City of Temiskaming Shores Township of Terrace Bay Municipality of Thames Centre Township of The Archipelago Town of The Blue Mountains Township of The North Shore Town of Thessalon City of Thorold City of Thunder Bay Town of Tillsonburg City of Timmins Township of Tiny Municipality of Trent Hills Municipality of Trent Lakes Township of Tudor & Cashel Municipality of Tweed Township of Tyendinaga United Counties of Leeds & Grenville United Counties of Prescott & Russell United Counties of Stormont. Dundas & Glengarry Township of Uxbridge Township of Val Rita-Harty City of Vaughan Township of Wainfleet

Township of Warwick

Town of Wasaga Beach City of Waterloo Region of Waterloo Municipality of Wawa City of Welland Township of Wellesley Township of Wellington North County of Wellington Municipality of West Elgin Municipality of West Grey Township of West Lincoln Municipality of West Nipissing Municipality of West Perth Village of Westport Town of Whitby Town of Whitchurch-Stouffville Township of White River Municipality of Whitestone Township of Whitewater Region Township of Wilmot City of Windsor Township of Wollaston City of Woodstock Township of Woolwich Region of York Township of Zorra

OUR SUPPORTERS

Affiliate

Association of Municipal Managers, Clerks and Treasurers of Ontario

Municipal Engineers Association

Municipal Finance Officers' Association

Ontario Good Roads Association

Ontario Municipal Administrators Association

Ontario Municipal Human Resources Association

Ontario Municipal Social Services Association

Ontario Municipal Tax and Revenue Association

Associate Supporter

Algoma District Services Administration Board

Association Française des Municipalities de L'Ontario (AFMO)

Association of Local Public Health Agencies

Bluewater Recycling Association

Conservation Ontario

Credit Valley Conservation

District of Cochrane Social Services Administration Board

District of Parry Sound Social Services Administration Board

District of Timiskaming Social Services Administration Board

Kenora District Services Board

Mamaweswen, The North Shore Tribal Council

Manitoulin-Sudbury District Service Board

Municipal Property Assessment Corporation

Nipissing District Social Services Board

Ontario Association of Property Standards Officers

Ontario Building Officials Association

Ontario Municipal Water Association

Ontario Non-Profit Housing Association

Ontario Sewer and Watermain Construction Association

Parks and Recreation Ontario

Rainy River District Social Services Administration Board South Nation River Conversation Authority

Thunder Bay District Social Services Administration Board

District Supporter

Manitoulin Municipal Association

Northwestern Ontario Municipal Association

Partner Supporter

Ameresco Canada Inc.

CAA South Central Ontario

Nuclear Waste Management Organization

Ontario Electronic Stewardship

Union Gas Limited

YMCA of Greater Toronto

FINANCIAL STATEMENTS

Presented byGrant Thornton LLP

Financial Statements

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INDEPENDENT

AUDITOR'S REPORT



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To the Members of Association of Municipalities of Ontario

We have audited the accompanying financial statements of Association of Municipalities of Ontario, which comprise the statement of financial position as at December 31, 2017 and the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Association of Municipalities of Ontario as at December 31, 2017, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Toronto, Canada June 22, 2018

Chartered Professional Accountants Licensed Public Accountants

Grant Thornton LLP

FINANCIAL POSITION

December 31	2017	2016
Assets Current Cash Accounts receivable (Note 3) Investments (Note 5) Prepaid expenses	\$ 394,237 152,339 14,814,354 <u>190,676</u>	\$ 200,502 217,307 12,378,065 324,126
Investment in LAS (Note 6) Property and equipment (Note 7)	15,551,606 100 188,977 \$15,740,683	13,120,000 100 199,150 \$13,319,250
Liabilities Current Accounts payable and accrued liabilities (Note 8) Deferred revenue (Note 9) Deferred contributions – projects (Note 10) Deferred contributions – other (Note 11)	\$ 911,566 110,626 1,232,770 101,214 2,356,176	\$ 844,221 42,885 1,115,565 70,519 2,073,190
Net assets Restricted fund Federal gas tax program (Note 12) General funds - unrestricted Investment in LAS Other	10,521,741 100 2,862,666 13,384,507 \$15,740,683	9,026,517 100 2,219,443 11,246,060 \$13,319,250

OPERATIONS

Year ended December 31

<u>-</u>	Restricted fund			neral funds		General funds					
	Federal gas tax program		Restricted		Unrestricted		Total 2017		Total 2016		
Revenue	tax program	-	Hoothotoa		Ormodinotod	_	2011	_	2010		
Membership fees	\$ -	\$	-	\$	1,975,884	\$	1,975,884	\$	1,919,726		
Conferences and seminars	-		-		2,145,864		2,145,864		1,806,348		
Investment income	-		-		56,839		56,839		11,620		
Administration and occupancy fees (Note 4)	-		-		3,845,867		3,845,867		3,354,288		
Other income	-		-		105,523		105,523		247,361		
Funds received											
Federal gas tax (Note 12)	631,326,358		-		-		631,326,358		620,398,154		
Ministry of Economic Development and Infrastructure (MEDEI)	-		75,000		-		75,000		-		
Municipal Industry Policy Committee (MIPC)	-		- 0.077		-				7		
Community School Alliance Continuous Improvement Fund Project (CIF)	-		6,977 371,810		-		6,977 371,810		17,350 365,965		
Waste Diversion Project	-		1,021,610		-		1,021,610		245,486		
Steward Obligation Project	-		66,964		-		66,964		223,115		
Interest earned on funds received	226,995		00,904		_		226,995		188,654		
interest earned on funds received				-		_	220,995	_	100,004		
Fynance	631,553,353		1,542,361		8,129,977	_	641,225,691	_	628,778,074		
Expenses General - Administration	-		-		732,877		732,877		1,205,500		
Policy - Administration	1,833,761		-		1,786,217		3,619,978		4,425,001		
Corporate services - Administration	-		-		3,826,738		3,826,738		3,228,838		
- Conference, seminars and membership centre	e <u> </u>				1,140,922	_	1,140,922	_	596,498		
	1,833,761				7,486,754	_	9,320,515	_	9,455,837		
Programs Funds distributed											
Federal gas tax (Note 12)	628,224,368		_		_		628,224,368		617,296,163		
Ministry of Economic Development and Infrastructure (MEDE	, ,		75,000		_		75,000		017,230,103		
Municipal Industry Policy Committee (MIPC)	' <i>)</i> -		70,000		_		70,000		7		
Community School Alliance	_		6,977		_		6,977		17,350		
Continuous Improvement Fund Project (CIF)	-		371,810		-		371,810		365,965		
Waste Diversion Project	-		1,021,610		-		1,021,610		245,486		
Steward Obligation Project			66,964		<u> </u>	_	66,964	_	223,115		
	628,224,368		1,542,361			_	629,766,729	_	618,148,086		
	630,058,129		1,542,361		7,486,754		639,087,244		627,603,923		
Excess of revenue over expenses	\$ 1,495,224	\$		\$	643,223	\$	2,138,447	\$	1,174,151		

NET CHANGES IN ASSETS

Year ended December 31

	Restricted fund Federal gas tax program	General fund Unrestricted	Total 2017	Total 2016
Net assets, beginning of year	\$ 9,026,517	\$ 2,219,543	\$11,246,060	\$10,071,909
Excess of revenue over expenses	1,495,224	643,223	2,138,447	<u>1,174,151</u>
Net assets, end of year	\$10,521,741	\$ 2,862,766	\$13,384,507	\$11,246,060
General funds comprise:		2017	2016	
Investment in LAS Other		\$ 100 2,862,666	\$ 100 2,219,443	
		\$ 2,862,766	\$ 2,219,543	

CASH FLOWS

Year ended December 31	2017	2016
Increase (decrease) in cash		
Operating Excess of revenue over expenses	\$ 2,138,447	\$ 1,174,151
Item not involving cash Amortization	102,628	98,337
	2,241,075	1,272,488
Net change in non-cash working capital Accounts receivable Prepaid expenses Accounts payable and accrued liabilities Deferred revenue Deferred contributions – projects Deferred contributions – other Other liabilities	64,968 133,450 67,345 67,741 117,205 30,695	(24,388) (19,096) 174,609 27,885 308,950 5,186 (8,330)
Investing Investments Additions to property and equipment	2,722,479 (2,436,289) (92,455) (2,528,744)	1,737,304 (1,887,097) (105,763) (1,992,860)
Net increase (decrease) in cash	193,735	(255,556)
Cash Beginning of year End of year	200,502 \$ 394,237	<u>456,058</u> \$ 200,502

FINANCIAL STATEMENTS

December 31, 2017

1. Basis of presentation

Association of Municipalities of Ontario (AMO) is a not-for-profit organization incorporated, without share capital, under Letters Patent on May 11, 1990 under the Corporations Act (Ontario).

The mandate of AMO is to promote, support and enhance strong and effective municipal government in Ontario.

As a not-for-profit organization, AMO is exempt from income taxes provided certain requirements of the Income Tax Act (Canada) are met.

2. Summary of significant accounting policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations. Accounting standards for not-for-profit organizations require entities to select policies appropriate for their circumstances from choices provided in the specific standards. The following are details of the choices selected by AMO and applied in these financial statements.

Fund accounting

AMO follows fund accounting whereby the accounts of the organization are segregated and presented by fund.

The Restricted fund represents the Federal gas tax program which includes grants which have specific restrictions placed on their use by the funder.

The General funds account for AMO's operations and reports unrestricted and externally restricted resources not included in the Restricted fund.

Use of estimates

Certain items in the preparation of these financial statements require management's best estimate. Management determines these estimates based on assumptions that reflect the most probable set of economic conditions and planned courses of action. These estimates are reviewed periodically and adjustments are made to the excess of revenue over expenses as appropriate in the year they become known. Management also reviews the carrying amounts of items in the financial statements at each statement of financial position date to assess the need for revision or any possibility of impairment.

Investment in subsidiaries

Local Authority Services (LAS) is a wholly owned subsidiary of AMO. The investment in LAS is stated at cost. A financial summary of LAS is presented and disclosed in Note 6.

Municipal Employer Pension Centre of Ontario (MEPCO) is controlled by AMO. A financial summary of MEPCO is presented and disclosed in Note 6.

FINANCIAL STATEMENTS

December 31, 2017

2. Summary of significant accounting policies (continued)

Revenue recognition

AMO follows the restricted fund method for all externally restricted contributions. Under the restricted fund method, externally restricted contributions of the Restricted fund are recognized as revenue in the year of receipt. Externally restricted contributions of the General funds are deferred until the year in which the related expenses are incurred.

Unrestricted contributions are recognized as revenue when the amount is reasonably estimated and collection is reasonably assured.

Membership and administration fees are recognized as revenue in the period to which the fees relate. Fees received in advance of the period to which they relate are recorded as deferred revenue in the statement of financial position.

Conferences and seminars revenue is recognized in the period in which the event occurs, or the service is provided.

Investment income is recognized as revenue in the period it is earned.

Financial instruments

AMO considers any contract creating a financial asset, liability or equity instrument as a financial instrument.

AMO's financial instruments comprise cash, accounts receivable, investments and accounts payable which are initially recorded at fair value and subsequently measured at amortized cost.

Property and equipment

Property and equipment are recorded at cost and are amortized over their estimated useful life as follows:

Furniture and fixtures	Straight-line	5 years
Computer hardware	Straight-line	4 years

Pension

AMO makes contributions on behalf of its employees to the Ontario Municipal Employees Retirement System (OMERS), which is a multi-employer plan. The plan is a defined benefit plan which specifies the amount of retirement benefit to be received by the employees based on the length of service and rates of pay. As the amount AMO is obligated under the Plan is not quantifiable, the accounting, presentation and disclosures that would otherwise be required are not determinable. Due to this fact, AMO follows the standards for a defined contribution plan, the details of which are disclosed in Note 14.

3. Accounts receivable

	 2017	 2016
Trade Due from related parties (Note 4)	\$ 18,310 134,029	\$ 9,094 208,213
	\$ 152,339	\$ 217,307

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4. Related party transactions				
Amounts due from related parties are as follows:		2017		2016
LAS MEPCO	\$	110,103 23,926	\$	186,724 21,489
These amounts are unsecured, repayable on demand and are non-in-	ntere	est bearing.		
During the year, the Association charged administration and occupa	ncy f	ees to:		
	_	2017		2016
LAS MEPCO	\$	694,440 459,872	\$	447,002 396,415
These transactions are measured at the exchange amount, which established and agreed to by the related entities.	is th	ne amount of	CO	nsideration
5. Investments				
		2017		2016
One Investment High Interest Savings Account (HISA) bearing interest at bank prime less a variable interest rate ranging from 1.55% to1.70% depending on the total portfolio balance. The average rate of return for 2017 was 1.36%	\$	9,643,464	\$	7,284,831
Bank of Montreal Guaranteed Savings Certificate (GIC), bearing interest at 1.80%, due November 8, 2018		1,547,887		-
Bank of Montreal GIC, bearing interest at 1.80%, due November 29, 2018		2,619,546		-
Bank of Montreal GIC, bearing interest at 1.80%, due December 8, 2018		1,003,457		-
Bank of Montreal GIC, bearing interest at 1.50%, matured November 7, 2017		-		1,524,395
Bank of Montreal GIC, bearing interest at 1.50%, matured November 27, 2017		-		2,580,360
Bank of Montreal GIC, bearing interest at 1.50%, matured December 8, 2017		<u>-</u>		988,479
	\$	14,814,354	\$1	12,378,065

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6. Subsidiaries

LAS

LAS is a wholly owned subsidiary of AMO. The mandate of LAS is to work with municipalities, their agencies, boards and commissions, as well as other organizations of Ontario's broader public sector to assist them in reducing their expenditures and to increase their levels of non-tax revenues through the principle of joint or cooperative procurement efforts.

LAS has not been consolidated in AMO's financial statements. Financial statements of LAS are available on request. A financial summary of LAS as at December 31, 2017 and 2016 and for the years then ended is as follows:

	2017	2016
Financial position Total assets Total liabilities	\$ 857,875,521 <u>848,882,023</u>	\$527,251,907 519,268,844
Fund balances	\$ 8,993,498	\$ 7,983,063
Fund balances comprise:		
General funds (unrestricted) Natural gas procurement program Electricity program Operating	\$ 4,790,020 522,304 3,681,174 \$ 8,993,498	\$ 4,387,159 567,624 3,028,280 \$ 7,983,063
Results of operations Total revenue Total expenses	\$ 26,279,111 23,762,317	\$25,549,150 _22,818,334
Excess of revenue over expenses	\$ 2,516,794	\$ 2,730,816
Rebates*	<u>\$ (1,506,359</u>)	\$ (1,000,000)
Cash provided by (used in) Operating activities Investing activities	\$ (1,812,124) (394,666)	\$ (32,456) (1,925,628)
Net change in cash	\$ (2,206,790)	\$ (1,958,084)

^{*} In previous years, rebates were classified as an expense whereas they should have been reflected as a reduction in net assets. This resulted in a misclassification between the statement of operations and the statement of net assets. This misclassification does not impact the overall net assets of the organization as any amounts charged to the statement of operations are ultimately charged to net assets.

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Subsidiaries (continued)

MEPCO

AMO is the only member of MEPCO. The mandate of MEPCO is to fulfill the obligations of the Association and others under the Ontario Municipal Employees Retirement Systems Act, 2006.

MEPCO has not been consolidated in AMO's financial statements. Financial statements of MEPCO are available on request. A financial summary of MEPCO as at December 31, 2017 and 2016 and for the years then ended is as follows:

	2017	 2016
Financial position Total assets Total liabilities	\$ 1,024,329 55,459	\$ 1,085,226 48,681
Net assets	\$ 968,870	\$ 1,036,545
Net assets comprised of: Restricted Unrestricted	\$ 817,441 151,429 968,870	\$ 817,441 219,104 1,036,545
Results of operations Total revenue Total expenses	\$ 617,363 685,038	\$ 603,078 639,788
Deficiency of expenses over revenue	\$ (67,675)	\$ (36,710)
Cash provided by (used in) Operating activities Investing activities	\$ (57,008) 74,481	\$ (5,549) (29,632)
Net change in cash	\$ 17,473	\$ (35,181)
7. Property and equipment		

			2017	2016
	Cost	Accumulated Amortization	Net Book Value	Net Book Value
Furniture and fixtures Computer hardware	\$ 47,374 	\$ 41,097 	\$ 6,277 182,700	\$ 5,286 193,864
	\$ 1,318,152	\$ 1,129,175	\$ 188,977	\$ 199,150

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8. Accounts payable and accrued liabilities

Included in accounts payable and accrued liabilities are government remittances of \$32,189 (2016 - \$44,508).

9. Deferred revenue

 2017
 2016

 Seminar fees received in advance
 \$ 110,626
 \$ 42,885

10. Deferred contributions - projects

Deferred contributions – projects are amounts received from parties to carry out specific projects. Funds are recognized as revenue in the period in which the related expenses are incurred. If amounts are not expended, amounts may be refundable.

	_	Balance, beginning of year	/	Received reallocated in the year	_	Disbursed and recognized in the year	 Balance, end of year
Municipal Industry Policy Committee (MIPC) (Note (a)) Community Schools Alliance Continuous Improvement	\$	210,028 30,005	\$	(210,028) 2,850	\$	- 6,977	\$ - 25,878
Fund Project (CIF) Waste Diversion Project Waste Diversion Project		152,133 534,517		419,116 1,197,628		371,810 1,021,610	199,439 710,535
Wind-up Stewardship Obligation Project Ministry of Economic Development, Employment and Infrastructure		163,882		200,000		66,964	200,000 96,918
(MEDEI) 2017	\$	25,000 1,115,565	\$	50,000 1,659,566	\$	75,000 1,542,361	\$ 1,232,770
2016	\$	806,615	\$	1,160,873	\$	851,923	\$ 1,115,565

Note (a) – On direction from Stewardship Ontario, the funds were transferred to Waste Diversion Project.

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11. Deferred contributions - other

Deferred contributions – other represent unspent resources for specific projects which must be approved by the various groups/organizations. Changes in the deferred contributions – other balance are as follows:

	 Balance, beginning of year	 Received in the year	Disbursed and ecognized in the year	 Balance, end of year
Regional/Single Tier Caucus Municipal Disaster Relief Fund Training and development	\$ 8,236 46,304 15,979	\$ 8,440 22,255	\$ - - -	\$ 8,236 54,744 38,234
2017	\$ 70,519	\$ 30,695	\$ _	\$ 101,214
2016	\$ 65,333	\$ 23,836	\$ 18,650	\$ 70,519

12. Federal gas tax program

On June 17, 2005, the Government of Canada, the Province of Ontario, AMO and the City of Toronto signed an agreement setting out new revenue sharing arrangements for federal gas tax revenues for investment in municipal infrastructure. AMO administers the fund on behalf of the federal government for all municipalities except Toronto. The agreement resulted in funds of \$1.453 billion flowing to 444 municipalities from 2005 to 2010. Under the Agreement, AMO received 1% of the amounts received and distributed to administer the funds. In 2009, the agreement was extended with an additional \$2.361 billion of funds flowing to municipalities over the period 2010-2014. As part of the extended agreement, the administration fee was reduced to 0.5% to better reflect the related costs. At December 31, 2013, AMO had accumulated \$20.692 million in surplus administration funds primarily related to 2005 to 2010.

In 2014, the program was made permanent using a five year agreement model. The first agreement under this new approach will have \$3.8 billion flowing to municipalities between 2014-2019 with AMO continuing to receive 0.5% of the amounts received to administer the funds. In 2014, the AMO Board of Directors decided to establish a restricted reserve to hold \$5 million for wind up of the program and to distribute the balance of \$15,692,043 in surplus administration funds accumulated up to December 31, 2013 to all municipalities (except Toronto) on a per capita basis – in keeping with how funds are allocated under the agreement - using the 2006 population data from Statistics Canada.

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13. Capital disclosures

The capital structure of AMO consists of restricted and unrestricted net assets. The unrestricted funds include a provision for a six month allowance should it become necessary to wind up the Association. The Association manages its capital and makes adjustments to it in light of economic conditions and the risk characteristics of the underlying assets.

AMO's main objective when managing capital is to safeguard its ability to continue as a going concern, so that it can continue to provide the appropriate level of services to the municipalities of Ontario. AMO is subject to externally imposed capital requirements for the Federal gas tax program and the restricted funds included in the General funds. These funds are invested and administered according to these requirements.

14. Pension agreements

During 2017, AMO contributed \$462,294 (2016 - \$455,058) to OMERS. Of the amount contributed, \$109,769 (2016 - \$119,133) related to employees who worked for AMO's subsidiary, Local Authority Services.

15. Allocation of expenses

Salaries and benefits are allocated based on the percentage of time spent by staff for each program. Expenses such as rent, information technology costs, are allocated based on the percentage of the work performed for each program.

Expenses allocated to various funds were as follows:

2017	ederal gas ax program	 CIF	 Waste Diversion Project	wardship Obligation Project
Salaries and benefits Administration expenses	\$ 876,607 219,573	\$ 346,068 <u>-</u>	\$ 193,932 <u>-</u>	\$ 23,264
	\$ 1,096,180	\$ 346,068	\$ 193,932	\$ 23,264
2016				
Salaries and benefits Administration expenses	\$ 860,588 227,337	\$ 331,285 <u>-</u>	\$ 87,980 <u>-</u>	\$ 93,171 <u>-</u>
	\$ 1,087,925	\$ 331,285	\$ 87,980	\$ 93,171

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16. Commitments

AMO has entered into agreements to lease equipment and premises. Minimum lease payments, including operating costs and realty taxes for the next four years are as follows:

2018	\$ 543,000
2019	521,000
2020	538,000
2021	470,000
	\$ 2,072,000

17. Financial instruments

Transactions in financial instruments may result in an entity assuming or transferring to another party one or more of the financial risks described below.

Interest rate risk

Interest rate risk is the risk that the fair value of, or future cash flows from, a financial instrument will fluctuate because of market changes in interest rates. AMO is exposed to interest rate risk on its investments.

Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. AMO's foreign currency purchase and sale transactions and its assets and liabilities that are denominated in foreign currencies are minimal.

Liquidity risk

Liquidity risk is the risk that AMO will encounter difficulty in meeting the obligations associated with its financial liabilities. AMO is exposed to this risk mainly in respect of its accounts payable.

AMO reduces exposure to liquidity risk by ensuring that it maintains adequate cash reserves to pay its creditors.

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. AMO's main credit risks relate to its accounts receivable. Based on creditworthiness of AMO's counter parties, no allowance for doubtful accounts is required.

It is management's opinion that AMO is not exposed to significant interest rate, currency, liquidity or credit risk arising from its financial instruments.

18. Comparative figures

Certain comparative figures have been reclassified to conform to the financial statement presentation adopted in the current year.



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