

Manager, Realty Services

City of Kitchener



City of Kitchener is currently accepting applications for its first Manager, Realty Services.

Serving as the Toronto-Waterloo Region Innovation Corridor's western anchor, Kitchener is one of Canada's fastest growing communities with a population of more than 260,000. With over \$1B in construction value occurring in each of the last two years and projected again for 2021, Kitchener is an economic engine with annual GDP growth consistently among the highest of all Canadian metro areas yet proudly offering a caring, small town feel with an affordable cost of living.

As an organization, the Kitchener Public Service is sophisticated and highly collaborative in nature with a proven track record of producing transformational works that have gained praise and recognition across North America. It is an exciting time to be part of the Kitchener story.

The Office of Realty Services will be a new endeavor for Kitchener during this period of unprecedented change and growth. As Manager, Realty Services, your primary focus in the first 12 months will be to inspire and develop this new team, consisting of two additional staff; work with internal clients to define a shared agenda; and establish a full suite of progressive realty supports that advance Kitchener's land goals and objectives.

This will include leading internal clients in the coordination and realization of high-profile land strategies for disposal (current plans totaling over \$100M) and acquisition, including land transactions that support neighbourhood placemaking, affordable housing development, and other capital works.

As the ideal candidate, you are an authentic, reputable, and accomplished professional with 7-10 years of diversified experience, including public sector experience. You are highly skilled in real estate negotiation, property appraisal and valuation, and the execution of realty strategy. Your sound understanding of industry trends, policy setting, and legislative principles that inform the real estate and development process further provides you with strong foundations to successfully lead this ambitious assignment.

Salary: Grade 12, under review (\$105,212- \$131,515).

Whether you are a seasoned professional or someone looking for their next move in realty services, this is the opportunity you have been waiting for. To learn more about the position profile, visit: www.kitchener.ca/careers.